



EPIQUE  
**Teams**

# Team Benefits

**Take Advantage of these perks by joining an Epique Team**

Epique supports busy teams like no other brokerage in the industry. From first-class benefits, to support staff, we help make team leader lives easier every day.



## Reduced Fees

All Team Members pay only \$99/month for their technology fee. PowerTeams also receive a 1/2 cap on Transaction Fees.



## Lower Caps

Team Members pay lower caps than individual agents, helping them hit their goals faster.



## Stock Awards & Power Award Status

All agents, including team members have the ability to receive the Power Award which allows them to get their cap back in Company Stock.



## No Borders

Build your team nationwide without any hiccups or extra fees. Borderless growth is possible with our virtual model.

The background of the slide features a grayscale image of three people in business suits standing on a mountain peak, raising their arms in celebration against a backdrop of snow-capped mountains and a clear sky.

# Traditional Teams

## Collaboration & Synergy

Work together to accomplish goals and pool resources.



### Team Member Benefits

- Low \$10K Company Cap for Agents
- Only \$99 monthly for Agents
- Ability to earn Stock Awards and receive the Power Award



### Team Leader Benefits

- Low \$15K Declining Company Cap
- \$149 monthly tech fee
- Ability to earn Stock Awards receive the Power Award
- No minimum sales metrics required
- Set your own split & caps for team members

Team members and leaders get to partake in the Equity Awards through the Power Award even if they're at a reduced cap. Company Mentors and Area Leaders are not available for Teams. Teams are required to get a DBA to use a Team name.



# Power Teams

## Accelerated Success Together

PowerTeams is an elite designation that represents our high volume teams. PowerTeam members and leaders receive the best awards and discounts offered.



### Team Member Benefits

- Low \$5K Company Cap for Team Members
- Only \$99 monthly for Team Members
- Ability to earn Stock Awards and Power Award



### Team Leader Benefits

- Low \$15K Declining Company Cap
- Only \$99 monthly tech fee
- Double Revenue Share (20%) on all Level 1 Recruits
- Up to \$15K in Free Stock with Power Award
- Set your own split & caps with Team Members

PowerTeam members and leaders get to partake in the Equity Awards for the Power Award even if they're at a reduced cap. Company Mentors & Transaction Coordinators are not available for PowerTeams. PowerTeams are not eligible for Transaction Benefits such as Listing Photos, Yard Signs, and TC's. All Teams are required to have a DBA to use their team name.



# Family Teams

## Unwavering Partnership Strength

Family Teams represent a 2-person only family pair (married couple or family duo) that work together on each deal.



### Team Member Benefits

- Shared \$15K Cap for Team
- Only \$99 monthly for each
- Team Branding & Resources
- Ability to get Stock Awards for the Power Award

Domestic Team members get to partake in the Equity Awards for Power Award even if they're at a reduced cap. Domestic Teams must register a DBA to be paid as a Team and get a DBA to use their team name. Although, Family Teams are treated as one, most benefits are available to both members separately.



# Unofficial Teams

## Flexible Shared Support

Unofficial Teams keep their regular individual structure and status (no team leads, additional splits, etc.) but share the same name for marketing, work together, share leads, and more.



### Team Member Benefits

- Team Branding
- Share Marketing Material
- No Minimum Production Requirements

Although unstructured, to use a Team name, all teams must get approval from the Company. In some states, All teams are required to get a DBA to use the team name.



# Frequently Asked Questions

## **Can you explain how Traditional Teams function within Epique Realty?**

Traditional Teams consist of two or more members. They benefit from a reduced monthly fee of \$99 and a Commission Cap of \$10,000. Even with this cap reduction, team members can still participate in our Power Award program, allowing them to earn money back in Company Stock at the end of the year.

## **What are Family Teams, and how do they work at Epique?**

Family Teams are two-person teams, often comprised of spouses or siblings. They share a Commission Cap of \$15,000 and enjoy a reduced monthly fee of \$99 each. They also maintain individual benefits like Healthcare and Car Washes.

## **What is the significance of Power Teams at Epique Realty?**

Power Teams are high-volume, highly productive teams that handle \$40 million+ in transactions and 175+ deals annually. Members of Power Teams enjoy a low \$5,000 Cap and a reduced monthly fee of \$99. As with all Epique agents, they can achieve the Power Award, giving them the opportunity to earn money back in Company Stock.

## **Can individual agents transition to team roles at Epique?**

Yes, individual agents can transition into team roles at Epique Realty. The transition process is designed to be smooth and accommodating to support agents in their career development.

## **How can teams benefit from Power Award?**

Team members, including those in Family Teams, Traditional Teams, and Power Teams, can benefit from the Power Award. It allows them to earn their respective Commission Cap back in Company Stock, further enhancing their financial rewards.

## **Can I have a team within my team?**

Unfortunately, we cannot have sub-teams. Teams must stand alone and fit within the structures provided by the Company.

## **Are there any cultural or performance requirements for team members?**

Epique Realty does not impose cultural or performance requirements for team members. We believe in celebrating and supporting your success without adding unnecessary conditions.