

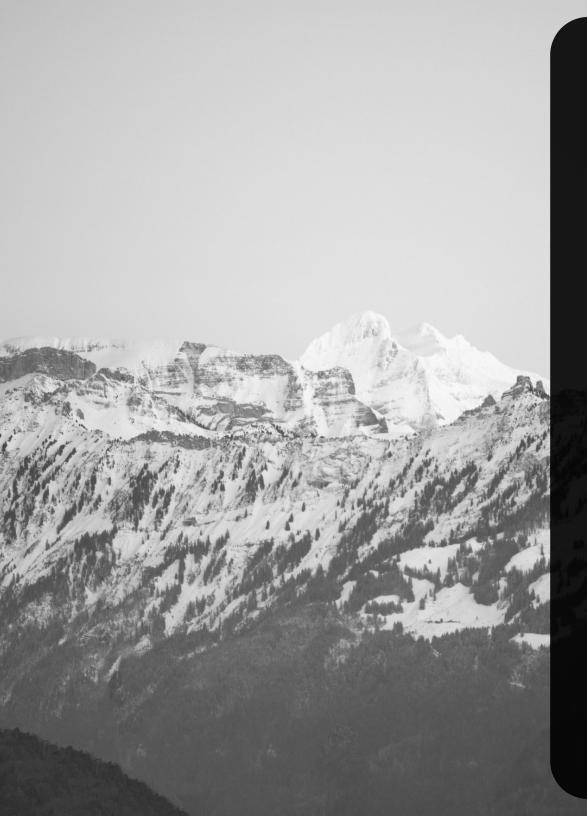
# EPIQUE Compensation Program

# **Commission Splits & Fees**

Epique's commission structure is designed to help agents keep more of their money while ensuring they are able to get world-class and industryleading benefits.

- **85/15 Split**
- ✓ As Low As \$99/month
- Low 0.1% Transaction Fee
- NO Franchise Fees
- NO Annual Fees
- NO Desk Fees
- NO Hidden Fees





# Declining Caps

A loyalty-based award allows our top agents to save money over time.

Your Cap decreases by \$1,000 for the first 5 years.

- \$15,000 Cap
  0-12 months commission cap
- \$14,000 Cap 1-2 years
- \$13,000 Cap 2-3 years
- \$12,000 Cap 3-4 years
- \$11,000 Cap 4-5 years
- \$10,000 Cap 5+ years

## **Frequently Asked Questions**

#### What if I'm on a Team?

Team members start off at only \$10K Cap, and are already at the lowest level Cap offered.

### What if I'm on a Domestic/Family Team and we share a \$15K Cap. Will it still reduce each year?

Shared caps do not reduce each year.

#### How much is it monthly?

For individual agents and Team Leaders, our monthly technology fee is \$149. You can pay as little as \$99/month by pre-paying the entire year up front (\$1,188 total).

For Team Members and Power Awardees the monthly fee is reduced to just \$99 per month on a month-to-month basis.

#### Is there a cap to the Transaction Fee?

Yes, there are several capping milestones. Each transaction has a \$500 transaction fee cap. Once you've paid in \$5,000 in transaction fees, the transaction fee cap gets reduced to \$250. I

#### What is the Transaction Fee based on?

it is 0.1% of the Gross Sales Price of the home.

### Are there Transaction Fees for Leases or Commercial?

There are no Transaction Fees for Leases, but there is for Commercial.

### Do I still pay the Transaction Fee after I hit my annual Cap?

Yes, transaction fees will apply even after you cap.